

## UNTHA UK appoints duo of new recruits as part of ambitious growth plans

Written by Luke

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Industrial shredding specialist, UNTHA UK, has appointed two new employees to further bolster the firm's sales and engineering divisions.

The recruitment news follows the announcement earlier in the year that the firm promoted three of its long-standing staff members and is also preparing for 30% growth in 2022 – taking it to a £17m-turnover business.

With a 30-year tenure within the retail and corporate sales industry – and experience working for brands such as Halliwell Jones Group BMW/MINI – former business development manager, Ian Harvey (pictured right), now takes on the position of sales manager. His breadth of experience will be crucial in helping the firm to achieve its ambitious growth target, seeing him responsible for shaping the sales strategy and building a robust pipeline of sales leads for UNTHA's recycling machines.

He is joined by service engineer Darren McDonnell (left), who has built his career in repairing commercial vehicles and recycling plant machinery. A key technical point of contact for the organisation's 1,000-strong UK customer base, he will now form a crucial part of UNTHA UK's aftersales department and will be responsible for all shredder maintenance and service work, to

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ensure optimal performance.

Commenting on the new hires, UNTHA UK's managing director, Marcus Brew, said: "We're incredibly excited to bring these dynamic and experienced individuals to our team.

"At UNTHA, we're known as 'the reliable brand', and with a global reputation for machinery excellence, we rely on having the very best talent at the heart of our operation to not only maintain our reputation but to further exceed expectations too."

"UNTHA is an internationally recognised name within the waste and recycling sector and is an extremely fast-growing business," Darren McDonnell added. "I was drawn to the role for these very reasons, and I'm looking forward to honing my skillset with such an established company."

Ian Harvey also commented: "It's an exciting time to be joining the organisation, and I'm looking forward to bringing my three decades of experience to the table – supporting the long-term development of new business opportunities and customer retention."

"By strengthening both our service and sales teams, we're not only demonstrating the commitment we have to our existing customers but our prospective ones too," concluded Marcus.

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